

Your member benefits are waiting for you. Join today!

Take your business to the next level,



QSC service contractors are the best of the best in the industry. Be the next best.

» **Owner Performance Group**

Owners will be placed into a performance group with like minded business owners. The groups are committed to sharing successes and failures, relating past experiences, providing diversity, and using commonality to help everyone in the group improve their individual companies and obtain their goals. Performance Groups meeting monthly for 1 ½ hours virtually with a QSC business coach. Annually, the group will meet in person.

**Included in Pro and Premium membership.**

» **Annual business review**

Enjoy an annual virtual business review with a QSC business coach. Spend 1 ½ hours reviewing your business plan to seek guidance to ensure your business operations are meeting your goals.

**Included in Pro and Premium membership.**

» **Business Coaching**

Two days of business coaching a year, either in-person or via zoom. Plus, two coaching calls a month with your business coach. \*Additional coaching days available at special pricing.

**Included in Premium membership.**

» **Q-List**

An intranet site designed for direct and immediate communication with your peers, coaches and industry specialists to answer questions and concerns related to your business.

**Included in Pro, Premium, and Industry Partners membership.**

» **QSC Directories**

Enjoy access to your QSC contractors and industry partners through our two on-line directories.

**Included in Pro, Premium, and Industry Partners membership.**

» **Sponsorships and Webinars**

View a variety of topics through our webinars, hosted by fellow members. Contractors and industry partners are welcome to request a webinar. Industry partners are allotted the opportunity to sponsor a variety of QSC events and education with special pricing.

**Included in Industry Partners membership.**

» **Annual CATALYST Meeting**

Collaborate with your industry peers, contractors and industry partners, at our annual CATALYST meeting over two and half days of education, information sharing, and a product and service showcase.

**Included in Pro Membership – one registration**

**Included in Premium Membership – two registrations**

**Included in Industry Partners Membership – option to purchase a booth and receive one registration with the booth purchase.**

» **Sesco HR assistance partner**

Access to a human resources professional to talk with or consult with on issues your organization may be facing. You will receive information packed emails from our partner that will be useful in navigating your business and process. HR at your fingertips!

**Included in Pro and Premium membership.**

» **PHCC Overhead & Profit Calculator**

The PHCC Overhead & Profit Calculator, developed by PHCC Educational Foundation, was made using feedback from contractors who know just what it takes to make businesses successful and profitable. This simple tool helps business owners calculate their real costs and find the right selling price for their company.

» **Marketing Templates**

QSC will develop an easy to edit marketing piece for your HVAC/ Plumbing business to help you with your marketing efforts.

**Included in Pro and Premium membership.**

» **Training Today**

A complimentary subscription to thousands of workplace safety and training courses that includes a dashboard for the owner to assign and track employees safety training.

**Included in Pro and Premium membership.**

» **Flat Rate Pricing**

Work with one of our business coaches to determine flat rate pricing through our system.

**Included in Premium membership, Pro membership rate is \$275 per hour.**

**ADDITIONAL ITEMS AVAILABLE FOR PURCHASE AS A QSC MEMBER:**

» **Disc Assessments**

Disc is an evaluation of behavioral styles. This is a great toll to use when hiring new team members to be sure they fit into your company dynamic.

**Disc assessment with results interpretation by a QSC business coach \$75**

» **Hiring Evaluations**

QSC business coach will help you evaluate and hire the best fit for the position you are looking to fill. This includes review of resume, interview with applicant, Disc and written evaluation of optimal applicants.

**\$150 per applicant**

» **Peer Group Participation**

Peer Groups provide timely and relevant education, experiences, and support to all participants. The collective experience of the entire group becomes a catalyst to growth and improvement of the participating businesses. Peer Groups meet monthly via Zoom for 1 ½ hours.

Peer Groups currently offered:

- Commercial Service Manager Peer Group
- Residential Service Manager Peer Group
- Dispatcher Peer Group
- CSR Peer Group

**\$129 per month per person**

» **Pillars Business Development**

The Pillars of Success is a business roadmap for reaching your business potential. The program contains 10 pillars and can be used with or without a business coach to help you grow your business and avoid some of the pitfalls of business ownership.

- This includes supporting documents, exercises, and recommendations for your business. **\$600-\$5000**

\*Coaching support costs: coaching support can be purchased in two-hour increments based on the most current rates.

\*This program is not necessary if you are a QSC Premium member.

» **QSC Training**

QSC offers a multitude of classes throughout the year to industry professionals through local chapters, at member business locations and at annual meetings like PHCC Connect and QSC Catalyst Meeting. Special pricing is available for QSC members.

**Classes range from \$449 – \$749 per person**

- Frontline Service Training
- Customer Loyalty Specialist Training
- Service Manager Training
- BOSS Training
- The True Cost of Running Your Business
- Peak Financial Performance
- Emotional Intelligence Training