

Your member benefits are waiting for you. Join today!



Take your business to the next level,

QSC service contractors are the best of the best in the industry. Be the next best.

» **Owner Performance Group**

Owners will be placed into a performance group with like minded business owners. The groups are committed to sharing successes and failures, relating past experiences, providing diversity, and using commonality to help everyone in the group improve their individual companies and obtain their goals. Performance Groups meeting monthly for 1 ½ hours virtually with a QSC business coach. Annually, the group will meet in person.

Included in Pro and Premium membership.

» **Annual business review**

Enjoy an annual virtual business review with a QSC business coach. Spend 1 ½ hours reviewing your business plan to seek guidance to ensure your business operations are meeting your goals.

Included in Pro and Premium membership.

» **Business Coaching**

Two days of business coaching a year, either in-person or via zoom. Plus, two coaching calls a month with your business coach. *Additional coaching days available at special pricing.

Included in Premium membership.

» **Q-List**

An intranet site designed for direct and immediate communication with your peers, coaches and industry specialists to answer questions and concerns related to your business.

Included in Introductory, Pro, and Premium membership.

» **Annual CATALYST Meeting**

Collaborate with your industry peers, contractors and industry partners, at our annual CATALYST meeting over two and half days of education, information sharing, and a product and service showcase.

Introductory - \$100 off per registration

Included in Pro Membership – one registration

Included in Premium Membership – two registrations

» **Sesco HR assistance partner**

Access to a human resources professional to talk with or consult with on issues your organization may be facing. You will receive information packed emails from our partner that will be useful in navigating your business and process. HR at your fingertips!

Included in Pro and Premium membership.

» **PHCC Overhead & Profit Calculator**

The PHCC Overhead & Profit Calculator, developed by PHCC Educational Foundation, was made using feedback from contractors who know just what it takes to make businesses successful and profitable. This simple tool helps business owners calculate their real costs and find the right selling price for their company.

Included in Introductory, Pro and Premium membership.

» **Training Today**

A complimentary subscription to thousands of workplace safety and training courses that includes a dashboard for the owner to assign and track employees safety training.

Included in Introductory, Pro and Premium membership.

ADDITIONAL ITEMS AVAILABLE FOR PURCHASE AS A QSC MEMBER:

» **Disc Assessments**

Disc is an evaluation of behavioral styles. This is a great toll to use when hiring new team members to be sure they fit into your company dynamic.

» **Flat Rate Pricing**

Work with one of our business coaches to determine flat rate pricing through our system.

» **Hiring Evaluations**

QSC business coach will help you evaluate and hire the best fit for the position you are looking to fill. This includes review of resume, interview with applicant, Disc and written evaluation of optimal applicants.

» **Peer Group Participation**

Peer Groups provide timely and relevant education, experiences, and support to all participants. The collective experience of the entire group becomes a catalyst to growth and improvement of the participating businesses. Peer Groups meet monthly via Zoom for 1 ½ hours.

Peer Groups currently offered:

- Commercial Service Manager
- Residential Service Manager
- Dispatcher
- Marketing

» **Pillars Business Development**

The Pillars of Success is a business roadmap for reaching your business potential. The program contains 10 pillars and can be used with or without a business coach to help you grow your business and avoid some of the pitfalls of business ownership.

- This includes supporting documents, exercises, and recommendations for your business.

*Coaching support costs: coaching support can be purchased in two-hour increments based on the most current rates.

*This program is not necessary if you are a QSC Premium member.

» **QSC Training**

QSC offers a multitude of classes throughout the year to industry professionals through local chapters, at member business locations and at annual meetings like PHCC Connect and QSC Catalyst Meeting. Special pricing is available for QSC members.

- Frontline Service Training
- Customer Loyalty Specialist Training
- Service Manager Training
- Business Resilience
- BOSS Training
- The True Cost of Running Your Business
- Emotional Intelligence Training
- Peak Financial Performance