



March 24, 2026 9am -12:30pm
Speaker: Brian Nelson-Palmer



Worth Your Time - The Missing Formula to Prioritize & Create More Time

Attention Service and Office Managers!

Are you feeling overwhelmed by the constant juggling act of permit paperwork, compliance documentation, supply chain follow-ups, and customer calls? Does it often seem like you don't have enough hours in the day for billable work or family time? If so, you're not alone — and we have the solution for you!

Join us for an invaluable workshop, "Worth Your Time - The Missing Formula to Prioritize & Create More Time," designed specifically for professionals like you. This session will equip you with a systematic approach to managing your time effectively.

Why Attend?

With rising marketing costs and an alarming **300,000 unfilled service technician positions** creating staffing pressures, every hour spent on administrative tasks instead of revenue-generating work can push you further behind. You need a clear strategy to determine what tasks deserve your time and attention. Learn what can be delegated, outsourced, or even eliminated entirely — both in your business and at home.

This Workshop is Revolutionary If You Ever:

- Spend your evenings buried in permit paperwork instead of enjoying quality time with your family.
- Find yourself debating whether to hire office staff or continue handling admin tasks by yourself.
- Struggle to say "no" to low-margin jobs, constantly justifying them in your mind, even when you know it's not the best decision.
- Chase supply chain delays, only to realize you should be focusing on profitable project management instead.

Don't miss out on this opportunity to take control of your time and improve your work-life balance!